

IPU Training Unit – Autumn 2023 Courses



The following Autumn 2023 courses are on www.ipu.ie, enrolment is open, enrol early to guarantee a place.



IPU Medicines Counter Assistant Course (MCA)

(8 Half Days -Tutor Directed Online Workshops) **Monday 11 September**

- **Mornings (9am to 1pm)** 20 Places
- **Afternoons (2pm to 6pm)** 20 Places



IPU Supervisory Development Course

(2 Days, one month apart –Tutor-Directed Online Workshops)

- Thursday 14 September



IPU Bootcamp in Pharmacy Finance

(2 Days, one month apart – Tutor-Directed Online Workshops)

- Sunday 17 September



IPU Showcasing your Pharmacy Online - *NEW*

(1 Day, Tutor-Directed Online Workshop)

- Thursday 21 September



IPU Patient Medication Counselling 101

(1 Day, Tutor-Directed Online Workshop)

- Sunday 1 October

IPU Basics in Health and Nutrition

(1 Day, Tutor-Directed Online Workshop)

- Wednesday 4 October



IPU Step-Up to Supervising Pharmacist

(1 Day, Tutor-Directed Online Workshop)

- Sunday 8 October



IPU Wellbeing in the Pharmacy Course

(2 Days, 1 week apart, Tutor Delivered Online Workshops)

- Tuesday 10 October



IPU Skin Solutions at the Counter Course

(1 Day, Tutor-Directed Online Workshop)

- Thursday 19 October

IPU Delegation Management Course

(1 Day, Tutor-Directed Online Workshop)

- **Thursday 16 November**

eLearning Courses below are available to purchase 24/7 and are placed on the Learning Management System on the IPU Training Unit Moodle Platform



IPU CPD Yearly Subscription for Pharmacy Technicians and the OTC Team

New - Enrol Now

With the current emphasis on “Pharmacy First” before attending a GP, never has it been more important for Pharmacy Technicians and the OTC Pharmacy Team, to **be up-to-date** and competent in appraising customer and patient ailments and general health queries. In support of this changed community pharmacy landscape, the IPU have developed a **CPD Yearly Subscription** which gives unlimited access to a suite of CPD short eLearning courses. The courses have been designed and developed by pharmacists and built to the highest educational quality standards. And *now*, never has it been easier to access CPD for Pharmacy Technicians and the OTC Pharmacy Team 24/7/365!

CPD Courses

- Asthma Treatment Update
- Chronic Pulmonary Disease (COPD)
- Gastrointestinal Conditions (1)
- Gastrointestinal Conditions (2)
- Heart Health (1)

- Heart Health (2)
- Mental Health (1) Depression
- Mental Health (2) Basic understanding of Schizophrenia
- Support and Care for Cancer Patients
- Diabetes Management and Monitoring
- Epilepsy Treatment, Safety and Uses
- Hi-Tech Medicines

IPU Continuing Professional (CPD) Courses for Pharmacy Technicians and the Pharmacy Team - (eLearning Courses) - Separate Purchase

The above CPD courses may also be purchased separately, €19 each for learners working for IPU Members or €27 for learners working for Non-IPU Members.



IPU Recognition for Prior Learning - Medicines Counter Assistant Course

Enrol Now

Available on demand 24/7

The IPU Recognition for Prior Learning – Medicines Counter Assistant Course has been designed specifically for Medicines Counter Assistants to update and revise their knowledge. The course is available to start **on demand** and is self-directed distance learning completed over eight weeks. This means the candidate can study and revise their knowledge, skill and competence in appraising patient needs within a pharmacy setting and recommending the appropriate course of action. On-line Exams will run once a quarter.

Enrolment Requirements

Enrolment is open to Medicines Counter Assistants who have been **certified** on the IPU Medicines Counter Assistant Course or the IPU Pharmacy Interact Assistant Course (NPA MCA) before 2021.

Cost

- The cost of the course is €209 for candidates working for IPU Members; €399 for candidates working for Non-IPU Members.



IPU Introduction to Employment Law and Employee Rights

(eLearning Course)

This course will specifically focus on the need for pharmacies to ensure compliance with employee legislation. Employment law has become increasingly complex over the past number of years. There are rich sources of information that inform employees of their various responsibilities, but also of their employment rights. With increasing inspections by relevant bodies, it is critical that employers and managers have a basic knowledge in all aspects of recruitment, selection, employment, and the management of employees.



IPU Irish Pharmacy Retail Sales

Course

(eLearning Course)

This course provides the pharmacy sales assistant with the knowledge and understanding of the various techniques used for up-selling and cross-selling within retail pharmacy. The course has been designed for the experienced pharmacy sales assistant who wants to refresh their skills to improve and/or increase pharmacy sales. It is also appropriate for the new pharmacy sales assistant to develop their sales ability and gain essential knowledge and skill to engage with customers to maximise pharmacy sales.

The content covers the following topics:

- Opening a sale
- Establishing a customer's needs and wants
- Presenting and matching product and services
- Handling a customer objection
- Closing a sale

Other courses

Medicine in Care Homes

(Training Pack)

The Medicines in Care Homes training pack has been designed to assist pharmacists in

providing training on the management of medication to care staff working in residential care settings.



IPU NPA Medicine Counter Assistant (formerly Interact) Course – (Blended Learning)

This course is geared for all staff working on the pharmacy medicines counter, including full time, part-time and Saturday Staff. The course is delivered by blended learning and will increase medicine counter assistants' product knowledge and begin to develop the skills needed to work in pharmacy.

Click [here](#) to access Information Sheets on all available training courses.

Instructions on how to 'Enrol and Pay' online are included on course Information Sheet.

If you have any questions, you can phone Janice in the Training Unit on 01 493 6401 / 01 406 1555 direct dial, or email training@ipu.ie.